## November 2023 Marketing and Holiday Planning

As you know, spending and donations increase significantly during the holiday season, presenting huge opportunities for small businesses and nonprofits. To help maximize your results during the holiday season, start engaging with your audience through email marketing TODAY!

## Content Ideas for November

## World Kindness Day

Today is a day to celebrate being kind to everyone. Send an uplifting email reminding your customers how much they mean to you. Send a text or SMS with encouraging words throughout the day. Post a kind words meme on social media and ask your followers to share kindness throughout their day as well.

## Thanksgiving

Send a goodwill message to your contacts to thank them for being loyal customers and supporting your small business. Express your appreciation for them being a part of your community by emailing an exclusive offer for your contact list.

## Small Business Saturday

The holidays are a great time to make a more personal connection with the people who support your business. Share a story about how you created your small business or how your family celebrates the holidays.
$73 \%$ of consumers prefer using multiple channels during their online shopping process.

## November Holidays



1 All Saint's Day
1 World Vegan Day
5 Daylight Savings
7 U.S. General Election Day
10 Forget-Me-Not Day
11 Veteran's Day
13 World Kindness Day
18 National Adoption Day (begins)
23 Thanksgiving
24 Black Friday
25 Small Business Saturday

## November Themes

- Peanut Butter Lover's Month
- National Adoption Awareness Month
- Chemistry Week (First week)
- Game and Puzzle Week (Third week)
- World Vegan Month

$56 \%$ of adults prefer to shop both online and in-store.

